HQ AFSPC/MSZ

Contract Advisory and Assistance Service and Engineering and Technical Assistance (CAASETA)

CAASETA
Program Management Office (PMO)

HQ AFSPC/MSZ

Advisory and Assistance Services (A&AS) Challenges in an ID/IQ Environment

- **Multiple hurdles for Program Office to leap to successfully provide A&AS services to the customer**
  - ✓ **Technical Evaluation (less formal) vs Source Selection Process (formal) as defined in the FAR— A&AS task order competitive environment somewhere in-between**
  - ✓ **Develop effective warfighter training process**
  - ✓ **Develop effective PB SOW that communicates "outcomes" to the offeror**
  - ✓ **Develop meaningful technical evaluation criteria that enable the technical evaluation team to recommend to the SSA the most capable offeror**
- **Ensure mission is not compromised throughout the entire technical evaluation process**

Technical Evaluation Challenges

- **Technical team challenged to develop meaningful technical evaluation criteria that:**
  - ✓ **Identify the most critical program issues**
  - ✓ **Enable the technical evaluation team to develop supporting rationale for proposal ratings**
  - ✓ **Addresses project risk and risk-to-mission**
  - ✓ **May not address each discrete SOW requirement**
- **Contractor technical evaluation challenges from a government perspective**
  - ✓ **Writing to the level necessary in a page constrained environment**
  - ✓ **Understanding the knowledge base of the technical evaluation team**
  - ✓ **Determining what assumptions are valid concerning technical team background and the technical evaluation process**
  - ✓ **How to address all SOW requirements to include the proposal evaluation criteria in a page constrained environment**
- **A&AS requirements are sometimes hard to quantify in the traditional sense (not the same as buying hardware or software products)**